



三粧化研株式会社

SANSHO COSMETAINMENT® INTERNATIONAL

“Entertainment” to share joy, surprises, and emotions
with our clients through the development
and production of “cosmetics”
That is our philosophy of “cosmetainment”.

COSMETAINMENT®

Cosmetics

×

Entertainment

Business Description of Sanshokaken

01 OEM business

We propose “one-of-a-kind” products concentrating on our clients' target users. We engage in planning, development and application to ensure our clients' happiness based on our Sanshokaken's philosophy of “cosmetainment”.

Business achievements: Cosmetics, nonmedicinal products, cosmetainment commodities

Business achievements

Cosmetics

nonmedicinal products

cosmetainment commodities

Differences between OEM and ODM

Readers of this site may be wondering "what exactly do OEM and ODM mean, and what are the differences between them?" We define the two in the following, simple manner. OEM: Original Equipment Manufacturing (support after sample provision); ODM: Original Design Manufacturing (support from the planning stage before sample provision). For example, we have seen many examples of cosmetic packaging and containers, and are able to provide advice/proposals on this subject. Also, if you can designate the key ingredient in or the desired beautifying effect of your original cosmetic product, we can suggest other complementary ingredients or the ideal form for the product. Unlike in the case of OEM cosmetics development, we can cooperate to a deeper level if you request our services from the ODM cosmetics design stage. The flow of design, development and commercialization of cosmetics can also be found at the bottom of this page.

About global businesses

"Can overseas companies place orders?"; "I expect overseas sales in the future"; etc... Sanshokaken has affiliates in Beijing and Singapore, and English and Chinese-speaking staff are always available at the Headquarters. We often receive inquiries from potential overseas clients. Overseas countries, cities and regions we have had dealings with include Taiwan, Hong Kong, Macau, Shanghai, Guangzhou, Beijing, Singapore, Malaysia, Thailand, Vietnam, Los Angeles and Munich. Please do not hesitate to contact us regarding global business.

02 In-house products

Sanshokaken also creates our own original cosmetics.

In many cases we provide products to corporations and individual clients, but we also manufacture and sell our own original cosmetics.



01

Striving to be the one-of-a-kind / No. 1 Niche

We conduct research and development in order to provide a one-of-a-kind product concept with “visual impact” that provides impact, “functionality” that yields results, and “originality” for each customer.

Please let us help you realize your vision.

We assume that niche markets grow into global markets. Our policy is to propose original products that match the concept and sales routes of the customer, while providing detailed support.

02

Endless pursuit of quality improvement

ISO 22716 certified (Osaka Ikeda Factory • Abiko Factory)

With ISO 22716 certification for cosmetics, we provide safe, high-quality cosmetic products.



Cosmetics GMP standards

We are committed to product manufacturing, control and storage that meet globally recognized cosmetics GMP standards.

Advertising and indication in compliance with the Pharmaceutical Affairs Act

Our advertisement and quality indications are clear, simple and compliant with the Pharmaceutical Affairs Act.

03

Value creation

Sanshokaken has strived to improve our manufacturing techniques through continued research and efforts in order to continuously provide high quality products efficiently. We have laid out a flexible production system to fully respond to small-scale production to meet consumers' diversifying needs. We will continue making our utmost efforts in the future to satisfy our clients in all aspects of quality, volume, and cost.



Workflow of original cosmetics and commercialization of the product

1

Planning



1. Please let us know your desires and ideas for the product (concepts, markets, volume, etc.)
2. Based on your ideas, we will present entirely unique product proposals with high entertainment value including ingredient mixtures and series expansions.
3. With product quality that lasts until clients finish using the product as our number one priority, we will plan and design products that feels satisfying to use.
※We will provide easy-to-understand explanations for those creating cosmetics for the first time.

2

Sample test



1. We create samples focusing on formula development and reliable quality following the proposal we decide on to meet our clients' desires.
2. We let the client check the texture and appearance and then create another sample if necessary. We then provide an approximate estimate.
3. We will provide a final estimate once the ingredient, container, packaging, design, and other product specifications are determined. We will conduct a quality test based on the final sample product. We conduct container testing to ensure that the container decided upon is of adequate quality.

3

Contract



1. Once terms and conditions are determined, we will exchange a basic transaction agreement.
2. We will make pharmaceutical applications as necessary.
3. If the client is manufacturing and selling the product, we will exchange a consignment agreement and prepare the client for production of the products.
4. We ask for orders in a written form.
 - Basic transaction agreement
 - Non-disclosure agreement
 - Cosmetics manufacture and sales notification, etc.

4

Production



1. We arrange all materials necessary for production from raw materials to containers. We safely manufacture high-quality original cosmetics under the ISO22716 management system.

5

Shipping Judgment Inspection



1. We conduct rigorous testing to ensure there are no issues with product quality after manufacturing so our clients can use them with ease.

6

Delivery



1. We ship the products to the agreed-upon delivery location by the delivery date after the product passes the quality inspection.
2. We will carefully deliver it to our customers.



Production capacity of Sanshokaken

Production capacity

Annual shipment volume 6.5 million
 Annual production volume 650 t (FY 2016)

Bulk manufacturing equipment

Vacuum emulsifying apparatus 150L, 400L, 1000L
 Bulk production capacity 12 lots (about 5 tons) per day
 Capsule manufacturing apparatus 1 type (about 80 kg) per day
 Purposmanufacturing equipments 2 Disper Large, 1 Turbine Mixer
 1 Homo Mixer, 4 Agitator, 1 Bead mill
 Transfer pump: 2 Low-viscosity, 1 High viscosity

Filling and packing equipments [Osaka Ikeda Factory]

2 Cosmetic line
 1 One liquid filling machine (4 stations)
 1 High-viscosity filling machine (semi-automated)
 1 Capping machine (automated)
 3 Liquid transfer pump
 3 Side-belt conveyers
 1 Weight checkers
 1 Bottle labeler (automated)
 1 Leister
 1 Tornado shrink tunnel
 3 Carton sealer
 Filling and packing capacity

1 Quasi-drugs line
 1 Cream filling machine
 3 Cappers
 1 Bottle vacuume cleaning machine (semi-automated)
 1 High-viscosity transport pump
 6 Ink-jet printers
 1 Bottle labeler (semi-automated)
 2 Seal labelers
 2 Pillow Shrinker (one of each Normal/Reversed)
 2 Counting machine
 1 Turn table

Liquid automatic filling machine line 10,000-15,000 bottles per day
 Cream automatic filling machine line 8,000-10,000 bottles per day
 Semi-automatic filling line 5,000-8,000 bottles per day

Filling and packing equipments [Abiko Factory]

1 Cosmetic line
 4 Filling machine (semi-automated)
 2 Capping machine (semi-automated)
 2 Sealers
 2 Side-belt conveyers
 5 Ink-jet printers
 2 Seal labeler
 1 Counting machine
 Filling and packing capacity

1 Quasi-drugs line
 2 Cappers
 1 Bottle vacuume cleaning machine (semi-automated)
 1 High-viscosity transport pump
 1 Weight checker
 1 Bottle labeler (semi-automated)
 2 Leister

10,000-15,000 bottles per day

【Company Profile】

Company Name	Sanshokaken Co., Ltd.
President & CEO	Hajime Okamura
Date of Establishment	July 1968
Capital Stock	48 million yen
Business description	Development/manufacturing/sales of quasi-drugs and cosmetics
Affiliated companies	Sansho Cosmetics International Pte.Ltd (Singapore) SCI International Trade LIT. CO. (Beijing)
Our banks	MUFG Bank, Ltd., Sumitomo Mitsui Banking Corporation, The Senshu Ikeda Bank, Ltd., The Shoko Chukin Bank, Ltd.

【History】

1968	Company established.	2002	Tokyo Sales Branch is established.
1970	Cosmetics manufacturer's license is obtained.	2003	Technology Development and Marketing Department, Management and Finance Division are relocated to Ikeda City, Osaka.
1986	Quasi-drug manufacturer's license is obtained.	2004	Sansho Cosmetics International Pte. Ltd. is established in Singapore.
1990	Technology Development Department is established.	2005	Cosmetics manufacturer and distributor's license is obtained.
1991	Algae Gel Capsule is developed.	2007	SCI International Trade LIT. CO. is established in Beijing.
1992	ODM sales begin.	2016	ISO22716 certification(Abiko Factory).
2001	Technology Development and Marketing Department is established. Sales of development/proposal package "Cosmetainment" begin.	2017	Osaka Ikeda Factory Completed.
		2018	ISO22716 certification(Osaka Ikeda Factory).

【Access】



Osaka Ikeda Factory

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Headquarters

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TEL: +81-(0)72-763-3401



Abiko Factory

1-7-25 Sugimoto, Sumiyoshi-ku, Osaka
TEL: +81-(0)6-6696-7721



Tokyo Sales Branch

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TEL: +81-(0)3-5209-2771